

SDCMS Resident Physician Member Benefits

08.06.09

MEETING YOUR LEGAL NEEDS

The law firm of **Alexander & Alexander**, created by a physician-attorney, can provide unique insight into all of your legal needs, including medical malpractice, business law, real property transactions, tax planning, and trust and estate planning. Let their unique Tower Law System save you about half of what you might normally pay. **SDCMS members receive an additional 10% discount!** Contact John Alexander, MD, FACS, JD, at (858) 369-5121 or at jta@protectingdoctors.com, or visit them <http://www.protectingdoctors.com>. **Potential Value: \$500!**

TECHNOLOGY SOLUTIONS

SOUNDOFF Computing Corporation provides best-of-breed hardware, software, and network technologies for your medical practice, utilizing best practices for all aspects of IT implementations. **SDCMS member physicians receive free site inspection and subsequent infrastructure recommendations; free inventory and assessment of network and hardware computing assets; free analysis of Internet/telco/data activity and subsequent ROI recommendations.** To learn more, visit www.soundoffcomputing.com or contact Ofer Shimrat at (858) 569-0300 or at ofer@soundoffcomputing.com. **Potential Value: \$1,000!**

BANKING PRODUCTS AND SERVICES

Torrey Pines Bank is a "low-maintenance" bank that meets business owners' high expectations while requiring of them the absolute minimum of time and effort. **Approved SDCMS members receive no-fee lines of credit, \$1,000 fee discounts on commercial real estate loans, waived monthly maintenance fees on personal accounts for practice partners and employees up to \$10/month, free first order of standard checks for personal accounts, increased deposit interest rates, waived monthly maintenance fee for business online banking and bill pay services, ATM fees waived up to \$15/month, and free courier service or remote deposit service.** Contact Yvonne Desmond at (858) 259-5323 or at ydesmond@torreypinesbank.com. **Potential Value: \$2,500!**

INSURANCE PRODUCTS AND SERVICES

Alliant Insurance Services, Inc., is California's largest premier specialty insurance broker and ranks among the 13 largest in the nation. **SDCMS members receive discounts on a comprehensive portfolio of insurance products and services, including savings of 5–10% or more off of the cost of insurance, or cash rebates related to practice size, a savings of 7–12% on long-term disability income protection, and no-cost human resources consulting.** Contact Mark Allan at (800) 654-4609 or at mallan@alliantinsurance.com. Visit Alliant Insurance Services online at www.alliantinsurance.com. **Potential Value: \$1,000–\$2,500!**

TAMPER-RESISTANT PRESCRIPTION PADS

American Security Rx, which is a California Department of Justice and California Board of Pharmacy approved Security Printer (SP-9), provides tamper-resistant California security prescription forms for controlled medications. **SDCMS members receive discounts on tamper-resistant prescription forms.** Contact American Security Rx at (877) 290-4262 or at info@americansecurityrx.com. Visit American Security Rx online at www.americansecurityrx.com. **Potential Value: \$300!**

CONTRACT ANALYSIS

Coastal Healthcare Consulting Group, Inc., is a specialty consulting firm that assists clients with managed care contracting, contract negotiations, credentialing, revenue enhancement, and strategic planning. **SDCMS members receive a free contracting analysis, a discount on hourly rates, and a package price on services for contract negotiations, including health plan contracts!** Contact Kim Fenton, president, at (949) 481-9066 or at kimf@healthcareconsultant.org. Visit Coastal Healthcare Consulting Group online at www.healthcareconsultant.org. For consultation scheduling, contact Marisol Gonzalez, your SDCMS physician advocate, at (858) 300-2783 or at MGonzalez@SDCMS.org. **Potential Value: 10% of Net Revenue!**

PROFESSIONAL LIABILITY INSURANCE

The **Doctors Company (TDC)** enjoys a reputation as the industry vanguard for low California rates, aggressive claims defense, expert patient safety programs, superior customer service, and exemplary member benefits. **Most SDCMS members are eligible for a 5% discount on insurance premiums and a 7.5% dividend credit.** To learn more, contact Janet Lockett at SDCMS at (858) 300-2778 or at JLockett@SDCMS.org. Visit TDC online at www.thedoctors.com. **Potential Value: \$500–\$2,500!**

ACCOUNTING SERVICES

AKT CPAs and business consulting LLP has provided audit, tax preparation and planning, accounting assistance, and business consulting to San Diego County clients for more than 50 years. **SDCMS members receive a 15% discount on standard rates for professional services, with an unconditional satisfaction guarantee: "SDCMS members who are not completely satisfied with the work AKT performs for them pay only what they thought the work was worth."** Contact Ron Mitchell at (760) 268-0212 or at rmitchell@aktcpa.com. Visit AKT at www.aktcpa.com. **Potential Value: \$500–\$2,000!**

SDCMS Resident Physician Member Benefits

- **CORPORATE LEGAL SERVICES:** Receive a **free consultation** and **discounts on corporate legal services** with Ladd Young Attorneys at Law.
- **SDCMS MEMBERSHIP CERTIFICATE:** Receive a **free SDCMS membership certificate**.
- **SAN DIEGO PHYSICIAN MAGAZINE:** Receive a **free subscription** to *the voice of San Diego County's physicians*. Place **free classified ads** and **discounted display ads**.
- **SDCMS EMAIL NEWSLETTER, "NEWS YOU CAN USE":** Receive the **latest in medical, local, state, and federal news critical to your practice** ... free to members and free of advertising.
- **SDCMS SEMINARS/WEBINARS:** SDCMS member physicians and their office staff **attend free of charge all SDCMS seminars**, covering legal and risk management issues, how to begin your practice, contract negotiations, getting paid, and much more.
- **CALIFORNIA EMERGENCY DRIVING EMBLEM:** Receive a **free California physician emergency driving emblem** and additional emblems discounted at \$10.
- **FULL-TIME SDCMS PHYSICIAN ADVOCATE:** Have a question? Don't know where to begin? Contact your **full-time, SDCMS physician advocate**, Marisol Gonzalez, free of charge, to get the answers to all your questions.
- **FULL-TIME SDCMS OFFICE MANAGER ADVOCATE:** Let your office manager and staff know that Lauren Wendler is there **full-time office manager advocate** at SDCMS, and that she is ready to help them with any questions they may have, free of charge.
- **SDCMS NEWS ALERTS:** Stay informed of the news that affects your bottom line and your patients' health with **faxed and emailed alerts** sent by SDCMS to you, free of charge ... and free of advertising!
- **SDCMS AND CMA WEBSITES:** Access **members-only SDCMS and CMA websites** to find valuable resources.
- **ENGAGEMENT IN HEALTHCARE ISSUES:** Be part of the solution! Become involved in any of a **broad spectrum of engagement opportunities** both SDCMS and CMA afford their member physicians, including joining an SDCMS or CMA committee or becoming a physician leader.
- **HERTZ DISCOUNTS:** **Save up to 15% on daily Hertz car rental rates**. Special international discounts are also available. Visit www.Hertz.com or call Hertz at (800) 654-2200. Frequent traveler miles and bonus points may be earned for qualifying rentals. An SDCMS-CMA members-only code is needed to take advantage of this discount.
- **AUTO INSURANCE:** Along with your spouse, receive **4.5–14% discounts on all lines of coverage** from AAA.
- **EPOCRATES CLINICAL REFERENCE GUIDES:** Receive a **50% subscription discount** to Epocrates' clinical reference guides.
- **CMA ON-CALL DOCUMENTS:** You can **access, free of charge**, thousands of pages of medical-legal, regulatory, and reimbursement information, through **CMA's online library**.
- **CMA'S WEEKLY NEWSLETTER, "ALERT":** Delivered directly to you, **free of charge**, via email or fax.
- **FREE CMA REIMBURSEMENT HOTLINE:** (888) 401-5911, **LEGAL HOTLINE:** (415) 882-5144, and **LEGISLATIVE HOTLINE:** (866) 462-2819
- **FREE CMA PHYSICIAN CONFIDENTIAL LINE:** A 24-hour phone service for physicians, dentists, medical students, residents, and their families and colleagues who may have an alcohol or other chemical dependence or mental/behavioral problem. Completely confidential. Using it will not result in any form of disciplinary action or referral to any disciplinary body. Call (213) 383-2691.
- **SUBSCRIPTION SERVICES:** SDCMS-CMA members receive **50% off subscriptions to popular magazines**.

**Take Advantage of These SDCMS Member Benefits by Calling SDCMS at (858) 565-8888.
And Don't Forget to Upgrade Your SDCMS Membership at SDCMS.org After You Complete Your Residency
in Order to Take Advantage of Further Member Benefits!**